

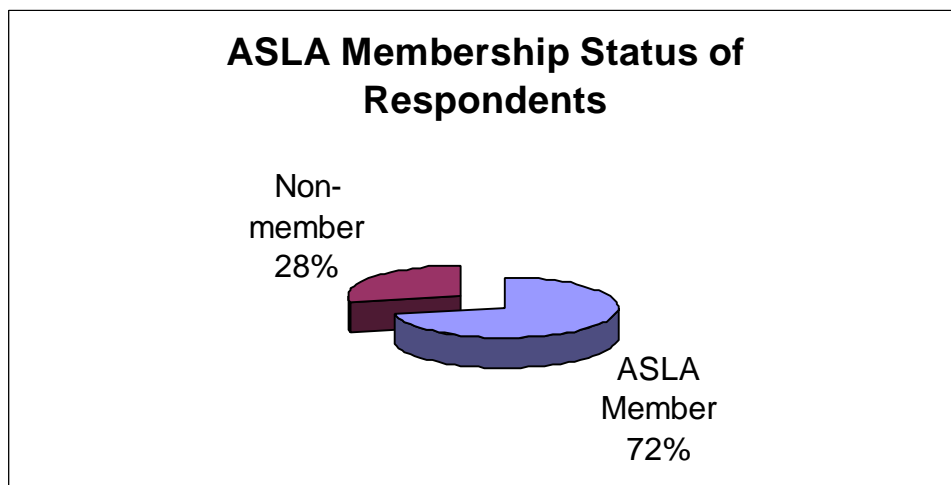


The ASLA - Towers Perrin Australian Securities Lending Survey Results

Introduction	1
Primary Activity	2
Capacity	2
Institutional Classification.....	3
Book Size	3
Agency Business	4
Trading Business	4
Book Composition	5
Collateral Composition	6
General Statistics	7

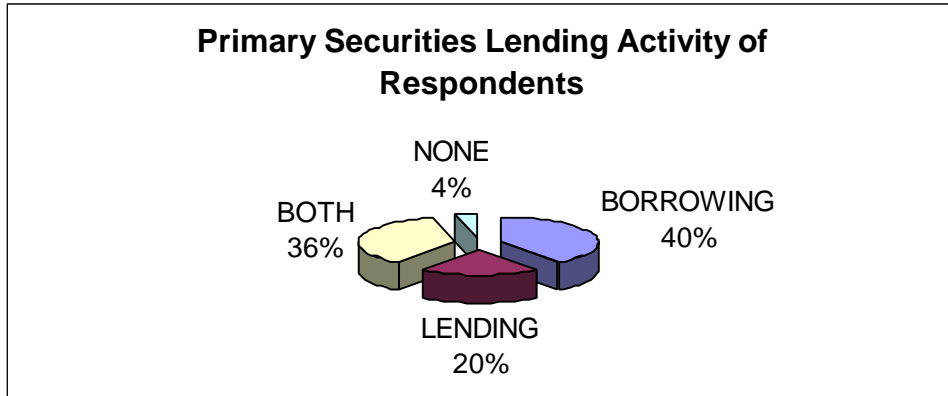
Introduction

The findings presented in this document are the result of a June 1999 survey conducted among ASLA members, fund managers, custodians and brokers, all of which are Australian based. Respondents were primarily ASLA members with a total of 25 firms participating in the survey.



Primary Activity

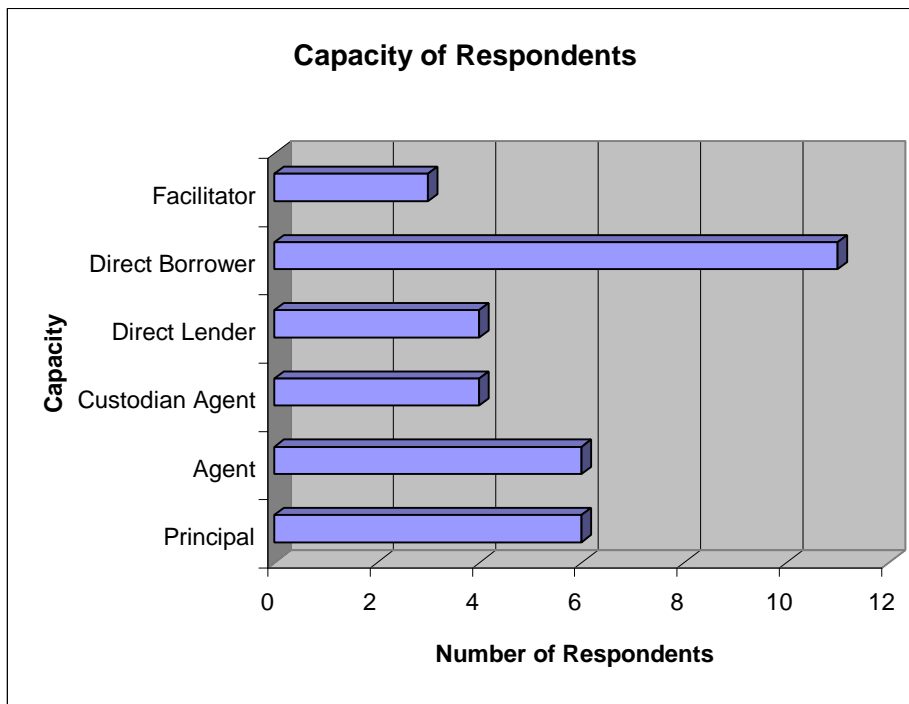
The primary activity that the respondents engaged in was borrowing (comprising 40% of the respondents). Also, 36% of the respondents perform both borrowing and lending.



Responses: 25

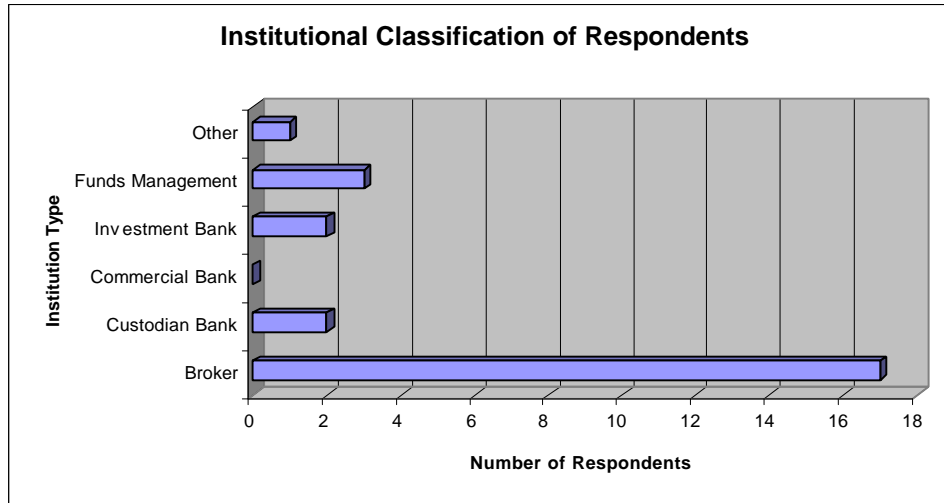
Capacity

The most common capacity of the respondents who perform securities lending transactions is in relation to direct borrowing.



Institutional Classification

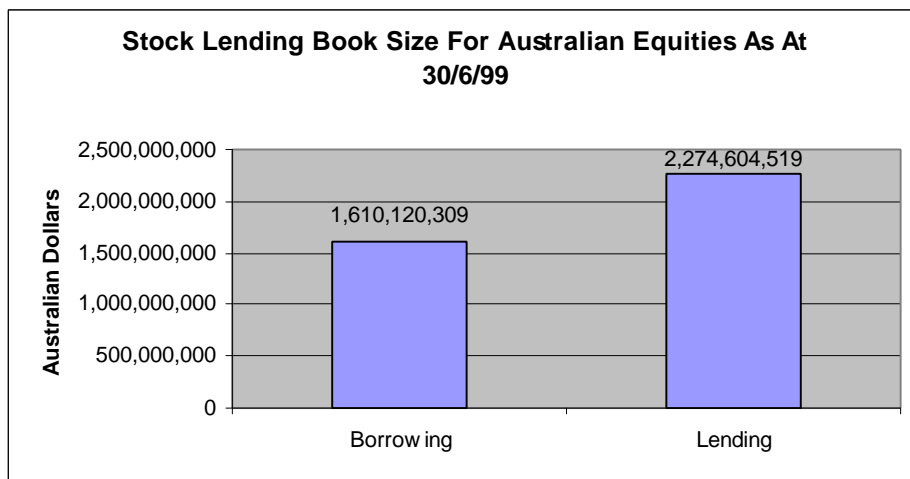
Respondents were able to choose from multiple classifications. The vast majority of respondents classified their organisation as a Broker-Dealer/ Securities Firm.



Responses:25

Book Size

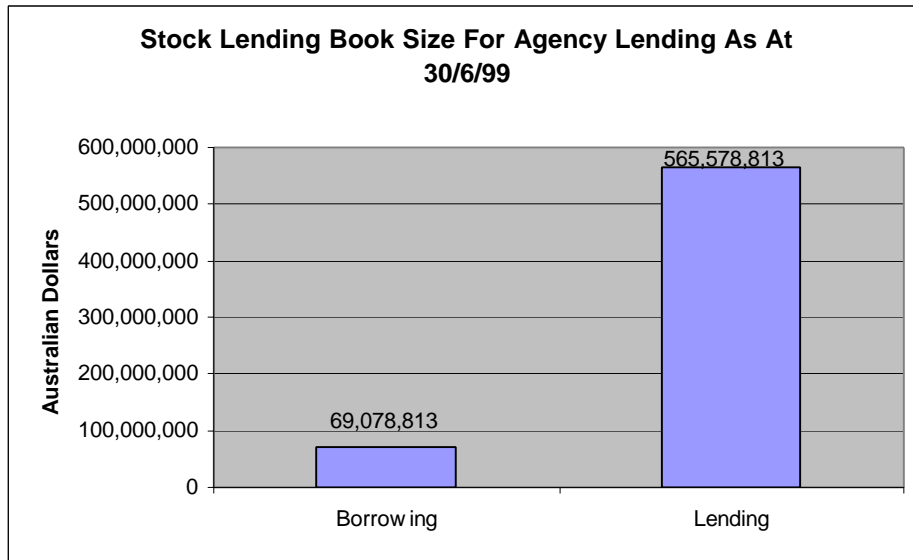
The aggregate Australian dollar value of the respondents stock-lending book-size for Australian equities was \$1.6 billion for borrowing and \$2.3 billion for lending, as at 30 June 1999.



Responses: Borrowing 13
Lending 12

Agency Business

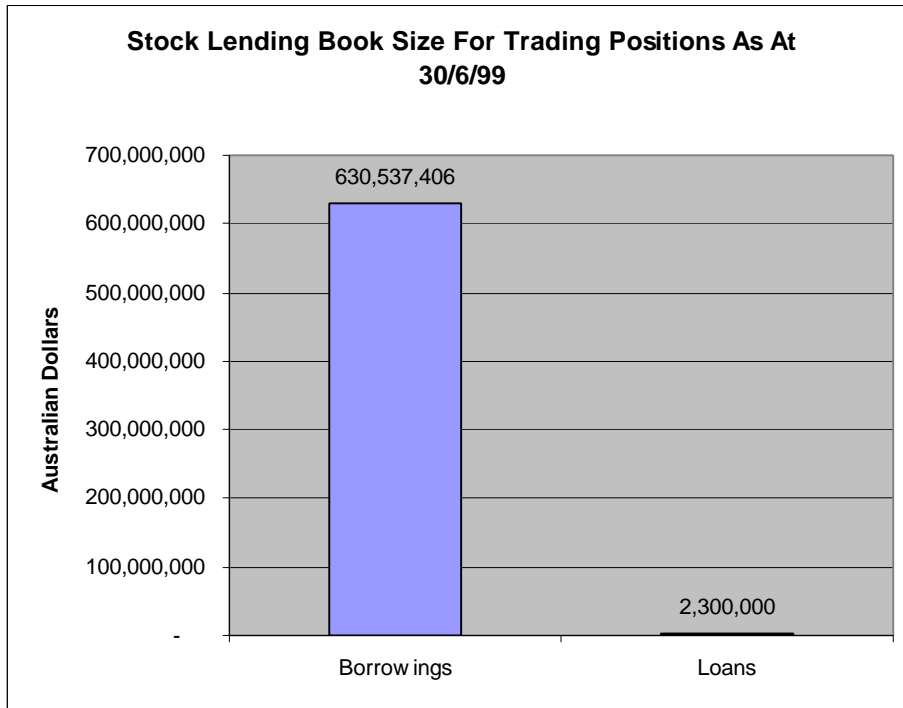
The respondents were asked to identify the Australian dollar value of their stock lending book-size in respect of Agency business. This was only applicable for 7 respondents. The aggregate Australian dollar value of their book-size was \$69 million for borrowing and \$586 million for lending, as at 30 June 1999.



*Responses: Borrowing <=3
Lending 4*

Trading Positions

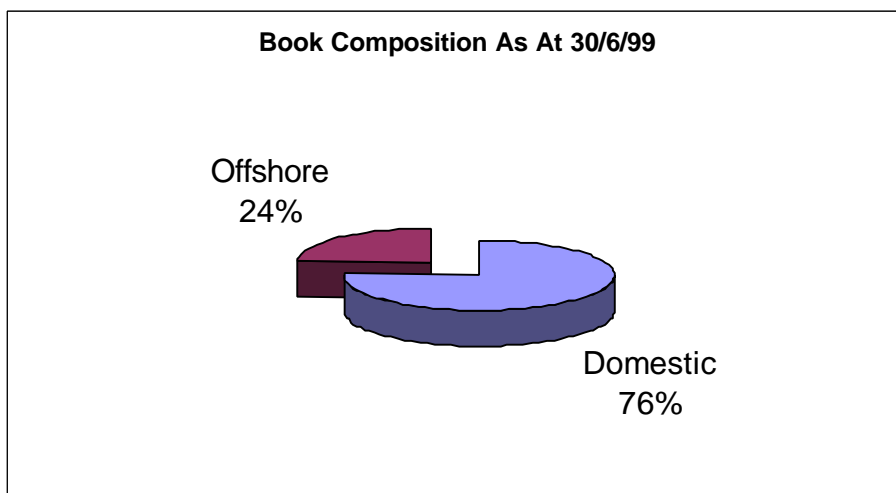
The respondents were asked to identify the Australian dollar value of their stock lending book-size in respect of their Trading positions. The aggregate Australian dollar value of their book-size was \$631 million for borrowing and \$2 million for lending, as at 30 June 1999.



*Responses: Borrowing 4
Lending <=3*

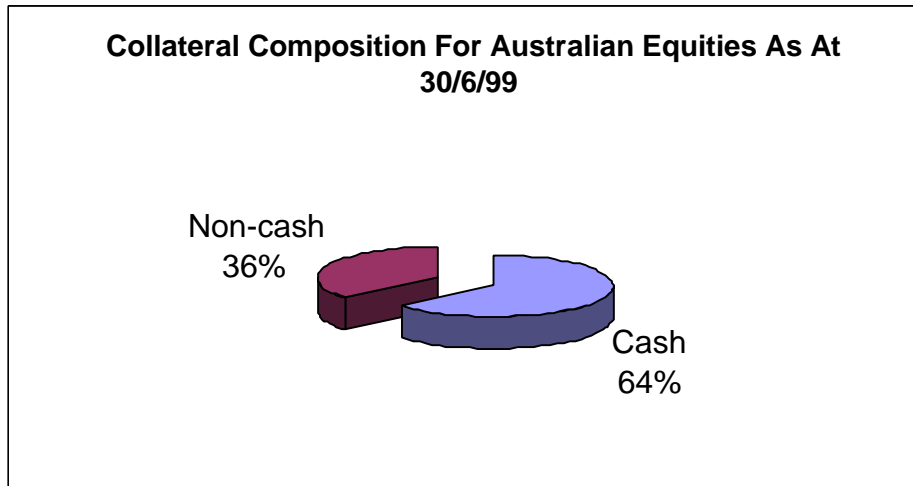
Book Composition

In terms of the book composition of the securities lending activities for the respondents, 76% related to the domestic market and 24% related to off-shore markets.



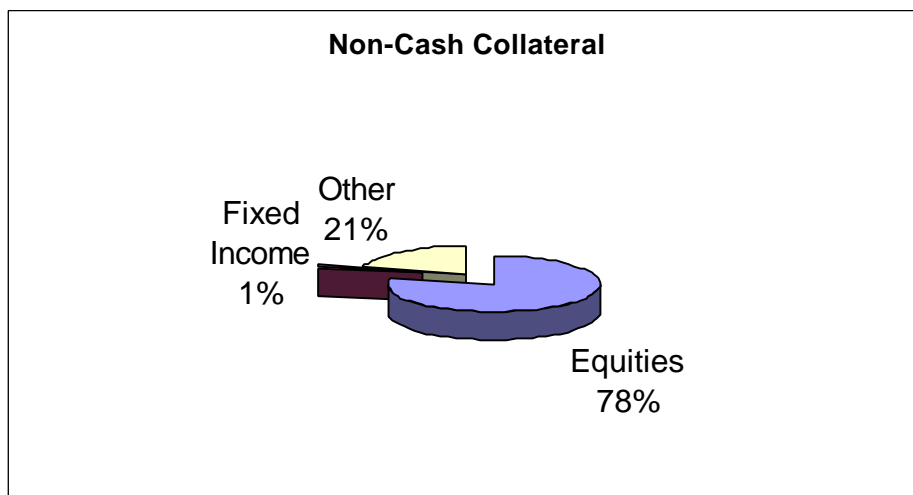
Cash versus Non-Cash Collateral Composition

The separation between cash and the non-cash collateral was 64% and 36% of the total Australian equities securities lending activities, respectively.



Collateral Composition

Of the non-cash collateral for Australian equities identified in the previous graph, 78% was in the form of equities, 1% was in the form of fixed interest and the remaining proportion was classified as other.



Responses: 15

General Statistics

Average number of parties with which the respondents have formal arrangements: 14.8 parties

Average term duration of loans for Australian equities: 9 days

Number of new loans for Australian equities transacted in 5 business days ended 30/6/99: For Lending respondents (11) was 2333 and for non-lending respondents (9) was 177 = total of 2510 new loans.